

PREMIER SERVICE®

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*for the*  
**Home Buyer**  
*Client*



## *This Guarantee is Our Commitment to You.*



As Your **Trusted Advisor<sup>SM</sup>** I Will:

- Conduct counseling and information sessions to identify your needs and goals and to plan a property search.
- Complete a comprehensive market search to identify properties consistent with your needs and price range.
- Make myself available to you on a priority basis to conduct research, show properties and address concerns.
- Communicate with you frequently on the status of your transaction.



As Your **Skilled Negotiator<sup>SM</sup>** I Will:

- Prepare a Comparative Market Analysis for you prior to you making an offer.
- Obtain and review with you the seller's written property history and disclosure statement prior to the *Offer to Purchase*.
- Prepare a written *Offer to Purchase* on the property of your choice reflecting your price and terms.
- Negotiate on your behalf and recommend specific strategies to achieve the best possible pricing and contract terms.
- Assist you in monitoring the status and satisfaction of contract contingencies.



As Your **Expert Facilitator<sup>SM</sup>** I Will:

- Offer to arrange pre-qualifying or pre-approval meeting with a lender to determine your price range and improve negotiating position at the point of offer.
- Provide access to community and property information.
- Provide a list of building and pest inspectors prior to the Offer to Purchase.
- Accompany you on a property inspection prior to closing, if provided for in the contract.
- Contact you after the closing to assure the satisfactory completion of all service details.
- Offer the opportunity to evaluate the service provided, after the transaction, through a Customer Satisfaction Survey. This survey is administered by Leading Research Corporation, an independent, third party research company.

*I, the Buyer acknowledge that the agent has explained to me/us the active role they will play in the real estate process as a Trusted Advisor, Skilled Negotiator and Expert Facilitator, and has fully explained their personal guarantee and commitment.*

\_\_\_\_\_  
Buyer Name *(Please Print)*

\_\_\_\_\_  
Buyer Acknowledgment

\_\_\_\_\_  
Date



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## *Service Commitment*

*I give you my personal commitment to provide you with quality, customized service that meets your needs.*

*I promise to keep in touch with you, and deliver the level of service you want. I pledge to give you access to special programs and services that can deliver value and relieve the stress of buying or selling a home.*

*You may contact me at any time for additional information or with questions or concerns. I commit to you that I will always endeavor to deliver the caring service that you deserve.*



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Sales Associate Name *(Please Print)*

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Sales Associate Signature

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Additional Needs

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## *This Guarantee is Our Commitment to You.*



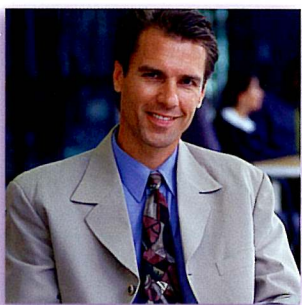
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